



 **DynaTech** | Systems

Accelerate Business

About DynaTech

Unified Purpose, Shared Journey

DynaTech Systems stands out as a comprehensive and flexible solution for businesses looking to leverage technology to drive growth and innovation.

As thought leaders in digital transformation, we deliver cutting-edge solutions and industry best practices. From consulting and proof of concept to end-to-end implementation and custom solutions, our expertise ensures your success.



150+

Projects

100+

Happy Clients

350+

Expert Minds

What Sets Us Apart

DynaTech's Competitive Advantage



Global Work Experience
(USA, Europe, Asia) for
seamless rollouts



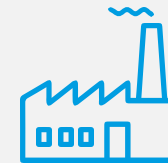
Successful Deployment
of 150+ Microsoft
Dynamics Projects



A single-stop shop for
all of Microsoft's
Business Applications



In-house QA Teams to
ensure Information and
Data Security



Empowering businesses in
Manufacturing, Retail,
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Resulting in Quick
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Microsoft Cloud Capabilities



Microsoft Azure



Azure Infra



Azure Services



Azure Fabric for BI



Logic Apps



Service Bus



Functions



Event Grid



API Management



Synapse Analytics



Data Lake



Data Factory



Load Testing



Microsoft Dynamics 365



Marketing



Sales



Finance



Supply Chain Management



Commerce



Customer Service



Field Service



Project Operations



Human Resources



Customer Insights



Finance & SCM



Copilot



Power Platform



Power Pages



Power BI



Power Apps



Power Automate



Copilot Studio



Dataverse



AI Builder

Contract Management System



This view enables users to track and manage contract requests efficiently. It integrates task execution, including assigning requests across multiple departments.

The screenshot displays the Dynamics 365 interface for Contract Management. The main view is a table titled "Contract Request/Review*" with columns for Name, Uniqueness, Vendor, Business Unit, Type of Contract, Contract Financials, Status Reason, Owner, and Created On. The table lists 13 contract requests with various details such as contract values and stages.

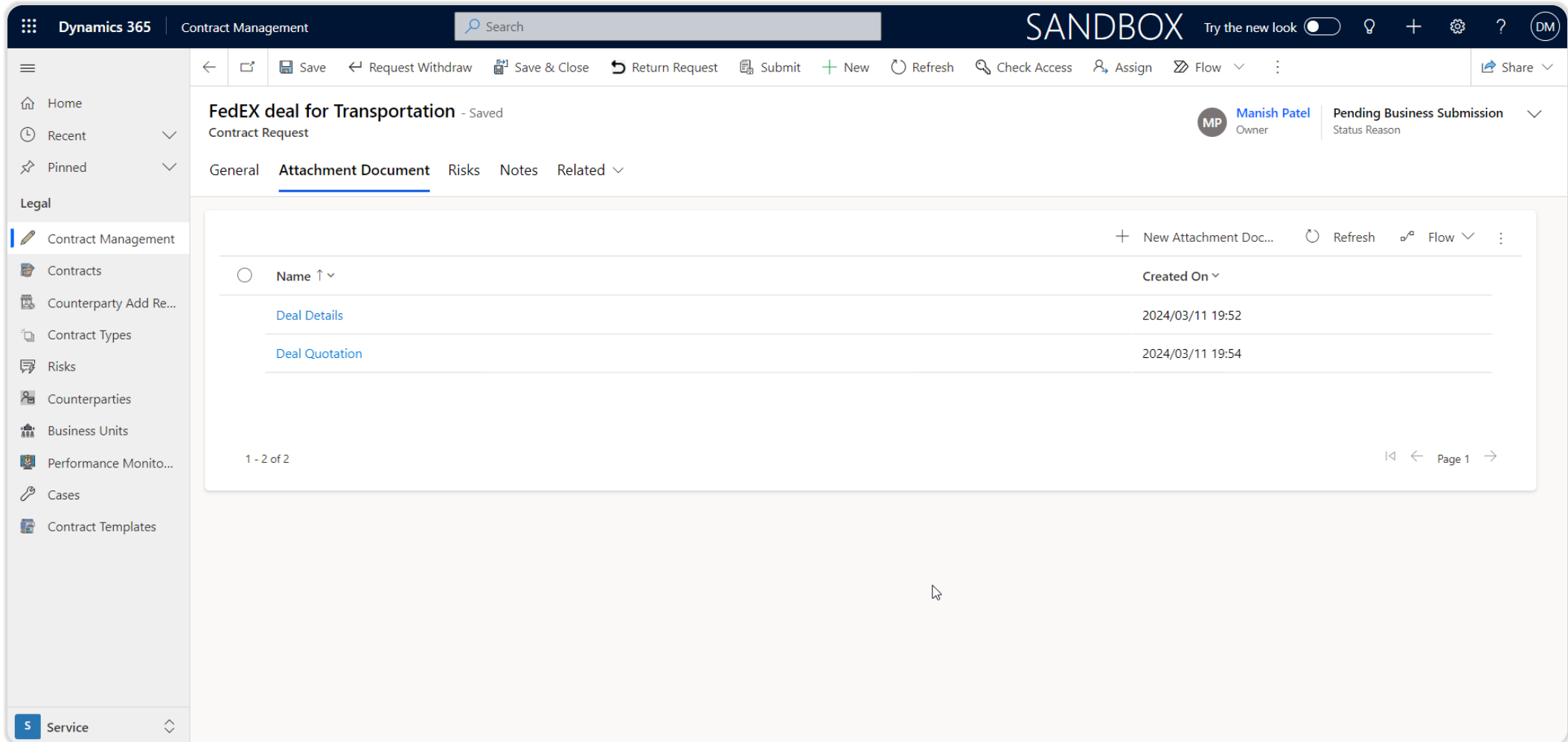
Name	Uniqueness	Vendor	Business Unit	Type of Contract	Contract Financials	Status Reason	Owner	Created On
Contract Deal with DynaTech System...	CR-1067	JUAN-01	Finance	Master Services Agreement	R12 345,00	Pending Allocation	MP Manish Pat...	2024/03/08
FedEX deal for Transportation	CR-1066	JUAN-01	Finance	Master Services Agreement	R12 345,00	Procurement Approva...	DM Deepansh...	2024/03/07
UPS Inc. Deal	CR-1065	1064-01	Finance	Master Services Agreement	R12 354,00	Drafting stage	MP Manish Pat...	2024/03/07
XPO Logistics Contract	CR-1064	JUAN-01	Finance	Master Services Agreement	R4 345,00	Pending Business Sub...	MP Manish Pat...	2024/03/06
Morningstar Raw Materials	CR-1063	JUAN-01	Finance	Master Services Agreement	R12 346,00	Procurement Approva...	DM Deepansh...	2024/03/06
Collaboration with Ford	CR-1062	1064-01	Finance	Master Services Agreement	R1 234,00	Pending Business Sub...	MP Manish Pat...	2024/03/05
Grand Victoria Ltd. Deal for Materials	CR-1061	JUAN-01	Finance	Master Services Agreement	R4 327,00	Procurement Approva...	MS Mrunal Sh...	2024/03/05
Schneider Deal	CR-1060	ANDR-10	Marketing	Data Sharing Agreement	R100 000,00	Drafting stage	ST Saurabh T...	2024/03/05
Carbon Hospitality Collaboration	CR-1059	A1SH-01	Operation and !	Master Services Agreement	R83 878,00	Drafting stage	PP Pratik Patel	2024/03/05
CM Financial Services Ltd Deal	CR-1058	JUAN-01	Finance	Master Services Agreement	R12 346,00	Drafting stage	DM Deepansh...	2024/03/05
IT Equipment's Deal with Lenovo	CR-1057	1064-01	Sales	Data Sharing Agreement	R10 000,00	Drafting stage	ST Saurabh T...	2024/03/05

Procurement department users can initiate and route contract requests to Business Department personnel, ensuring efficient task management via the timeline feature. The system allows selection of multiple business units and counterparties for comprehensive contract fulfillment.

The screenshot displays the Dynamics 365 Contract Management interface. The main header shows 'Dynamics 365 | Contract Management' and 'SANDBOX'. The left navigation pane includes 'Home', 'Recent', 'Pinned', and 'Legal' categories. The 'Contract Management' section is active, showing a list of options: 'Contracts', 'Counterparty Add Re...', 'Contract Types', 'Risks', 'Counterparties', 'Business Units', 'Performance Monito...', 'Cases', and 'Contract Templates'. The main content area is titled 'FedEX deal for Transportation - Saved' and 'Contract Request'. It features a 'General' tab and a 'Timeline' section. The 'General' tab shows fields for Name, Unique Reference Number, Existing Request Form, Existing Contract, Contracting Parties, Description, Dimension Value, and Counterparty. The 'Timeline' section shows a recent activity: 'Modified on: 19:41' and an email from Manish Patel with the subject 'Transportation Details with Quotation'. The 'Counterparty Primary Contact(Reviewer)' section shows details for Dean Eurman, including contact number and email address.

Field	Value
Name	FedEX deal for Transportation
Unique Reference Number	CR-1068
Existing Request Form Unique Reference Number	---
Existing Contract Reference Number	---
Business Units	Finance
Other Business Units	Sales, Marketing
Description	Finance
Dimension Value	FT
Counterparty	1064-01
Contact Name	Dean Eurman
Contact Number	08289015720000
Email Address	DeanEurman12@FedEX.com

The system can return contract requests to Procurement if an incorrect Business Department is selected. It supports document uploads with full visibility and review access for authorized users.



The system's risk assessment feature allows users to add predefined or new risks, tracking their origin and associated comments. After completing the details, the Business User can submit the request for approval.

The screenshot displays the Dynamics 365 interface for a contract request. The main area shows a table titled 'BUSINESS UNIT: IDENTIFIED RISKS' with the following data:

Name (Risk)	Mitigation (Risk)	User Type	Comment
Failure by the service provider to apply best pra...	Clause on agreed industry standards to be implemented	Business User	To be more Specific and Focused when it ...

Below this table is a section for 'Contract Owner and/or Risk Office to add risks not identified above' with a 'New Risk' button and a table with columns: Name, Mitigation, User Type, and Comment. The bottom of the page shows 'No data available'.

Approval involves Risk, Procurement, and Legal Departments, with features for notifications, rework, and email alerts to managers. Users can assign requests based on workload and stop or resume the SLA as needed.

Dynamics 365 | Contract Management | Search | **SANDBOX** | Try the new look | [Icons]

FedEX deal for Transportation - Saved | Contract Request | Owner: Manish Patel | Procurement PD Approval Stage | Status Reason

General | Attachment Document | Risks | Notes | Related

Name: * FedEX deal for Transportation

Unique Reference Number: CR-1068

Existing Request Form Unique Reference Number: ---

Existing Contract Reference Number: ---

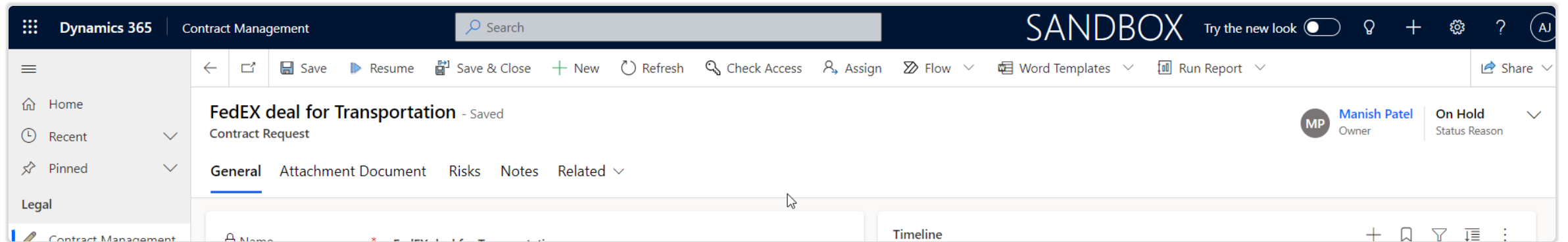
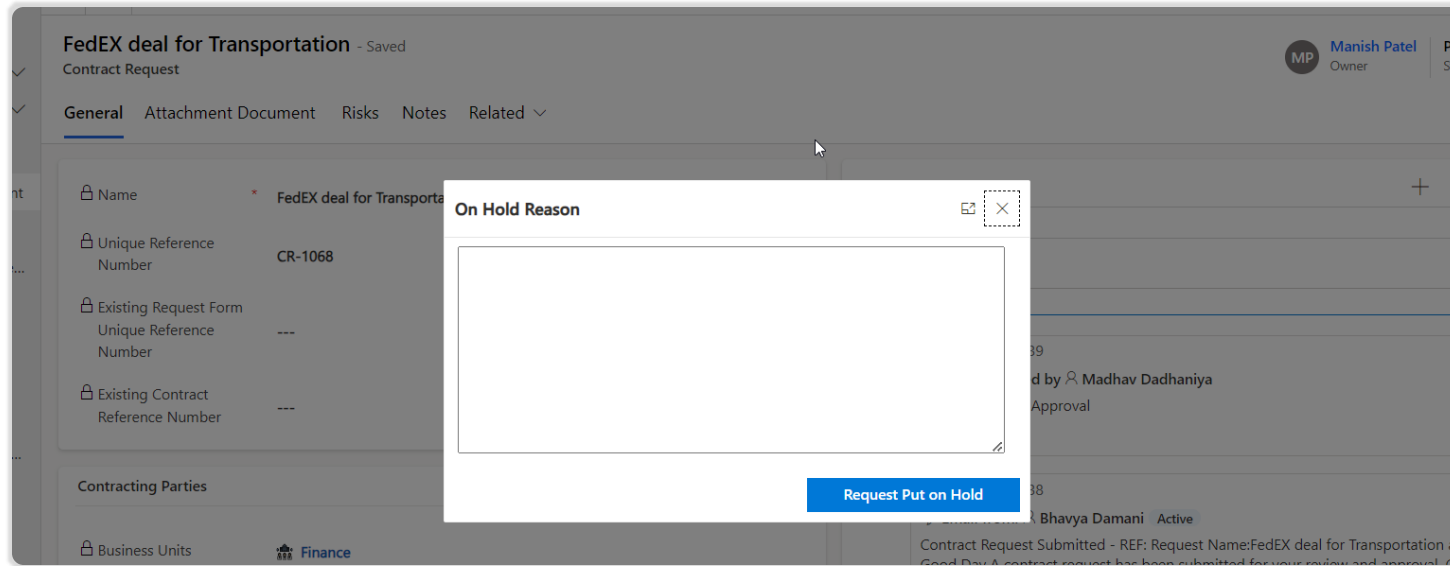
Contracting Parties

- Business Units**: Finance
- Other Business Units**: Sales, Marketing
- Description**: Finance
- Dimension Value**: FT
- Counterparty**: 1064-01

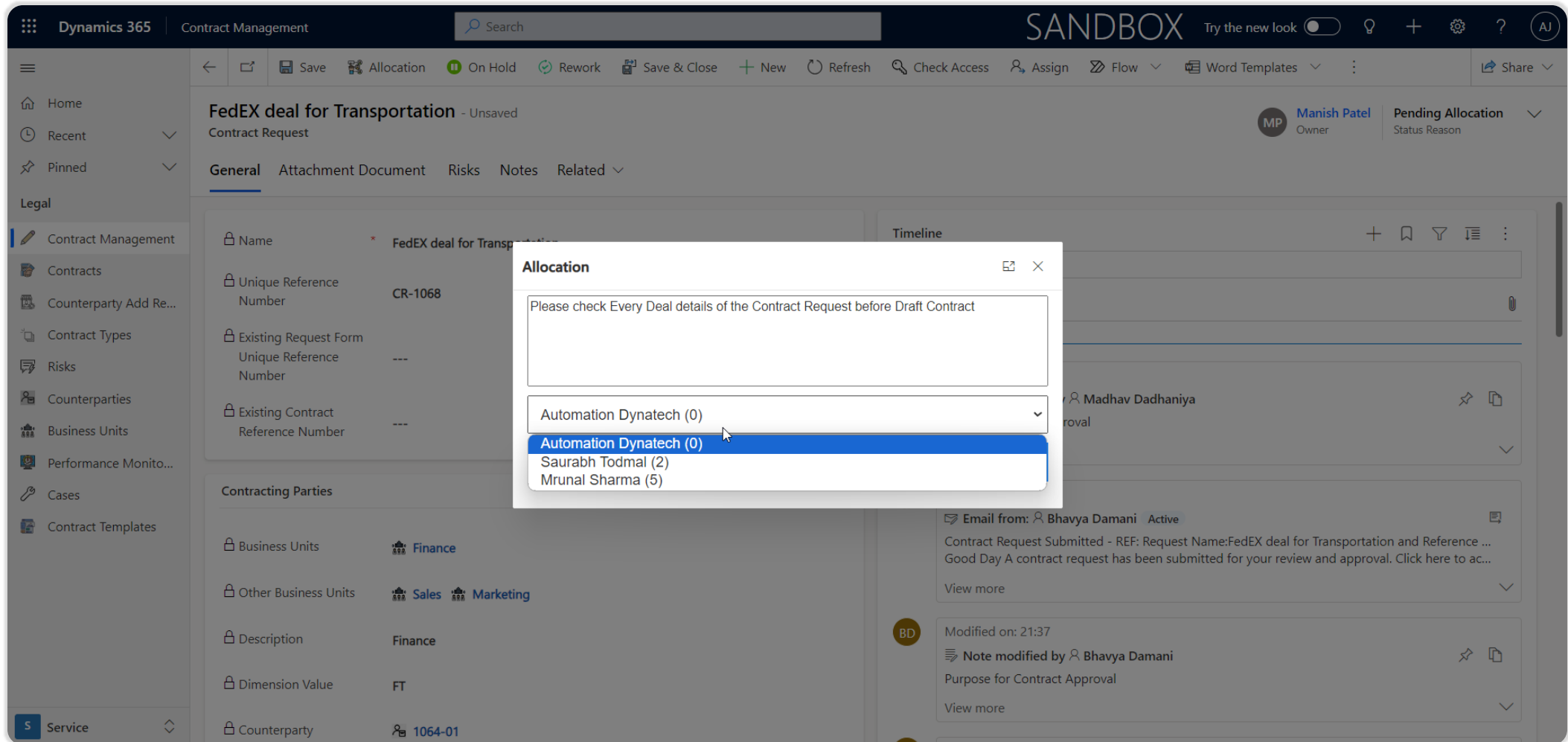
Timeline

- Modified on: 17:59 | Email from: Deepanshu Main (Active) | Contract Request Submitted - REF: Request Name:FedEX deal for Transportation and Reference ... Good Day A contract request has been submitted for your review and approval. Click here to ac...
- Modified on: 16:24 | Email from: Manish Patel (Closed) | Contract Request Initiated/Submitted - REF: Request Name:FedEX deal for Transportation and R... Good Day A contract request has been initiated/submitted on your behalf please review and/or...
- Modified on: 16:11 | Email from: Manish Patel (Active) | Transportation Details with Quotation Dear Deepanshu, Please Find The Deal details which we want to Collaboration for the Transp...

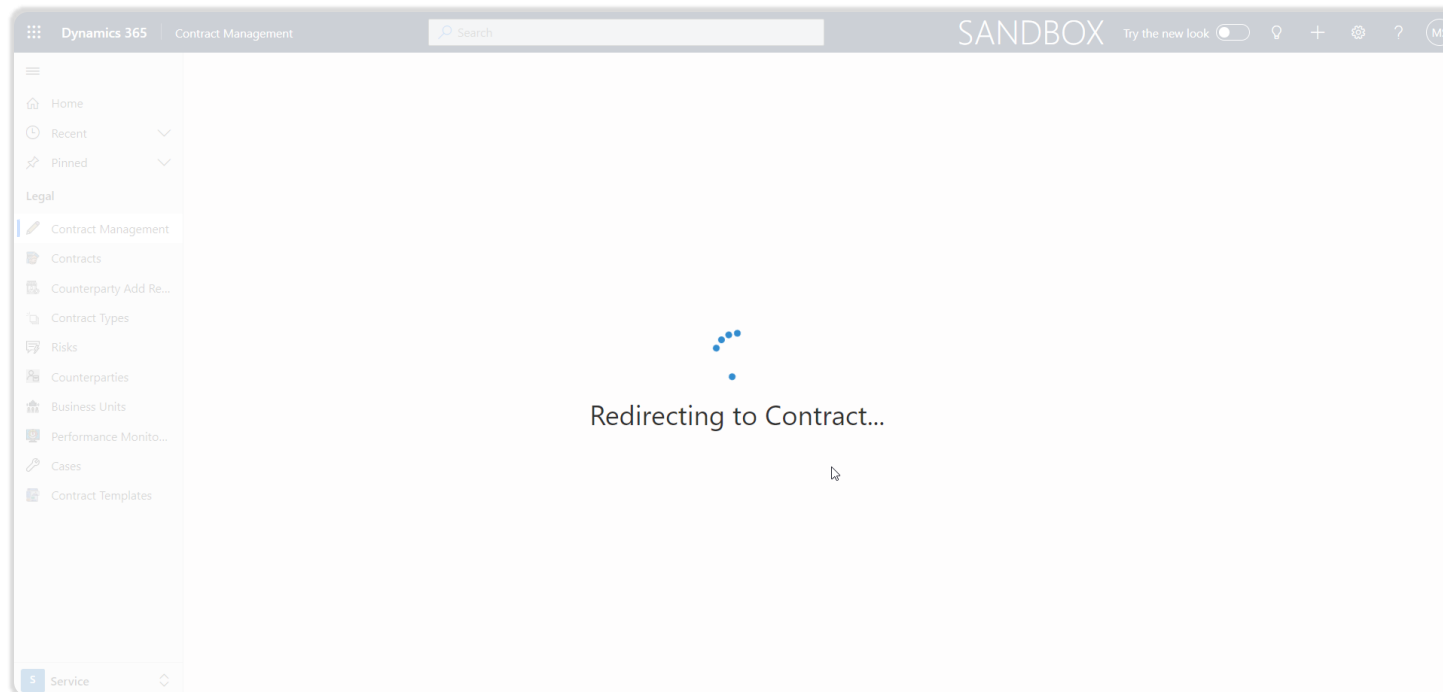
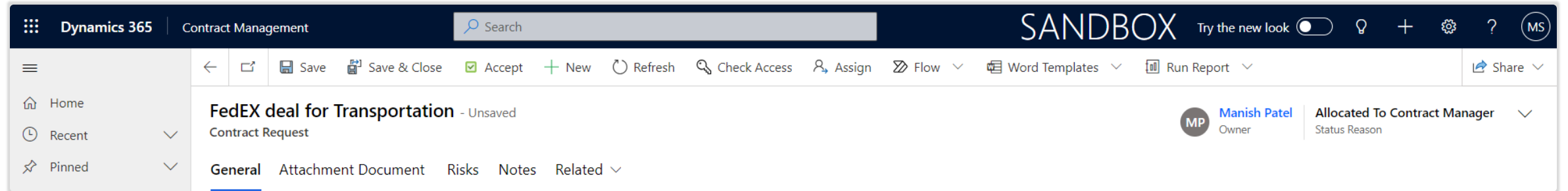
The "On Hold" and "Resume" buttons allow temporary halts to the contract process, pausing the SLA timer for flexible management of contract requests.



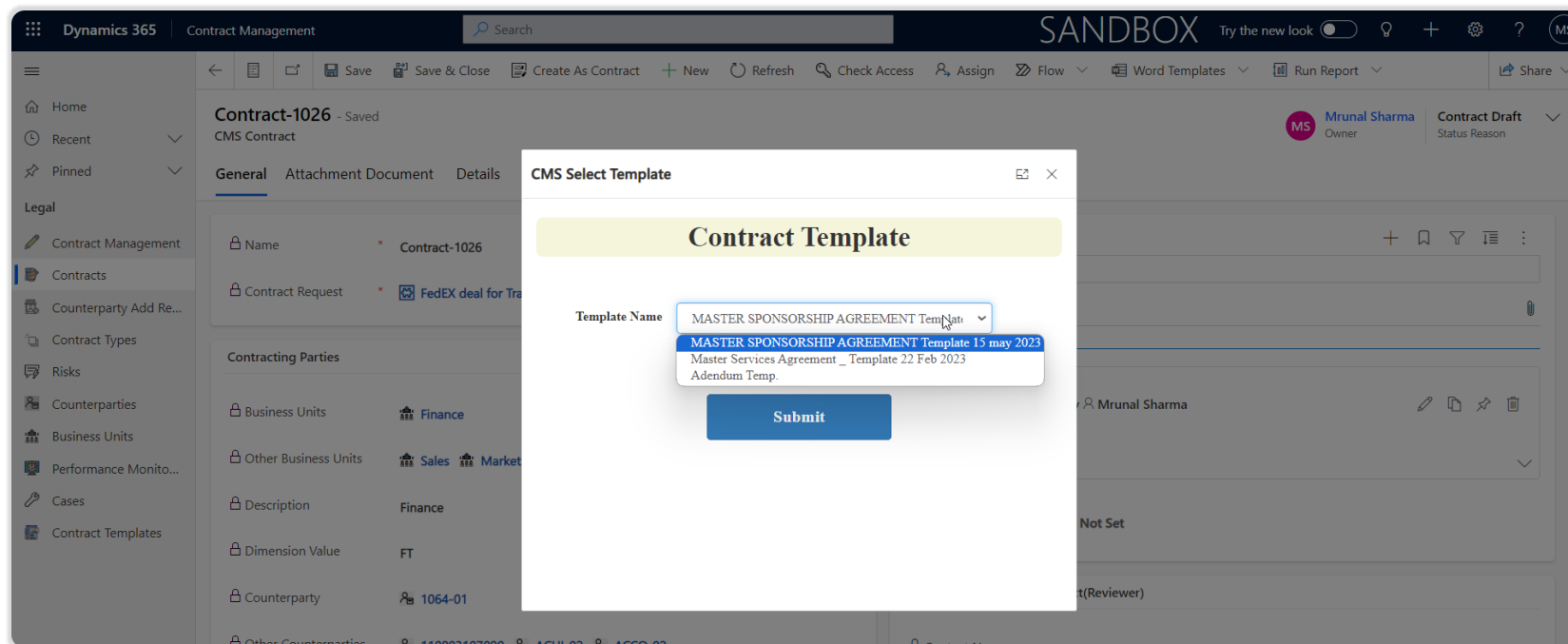
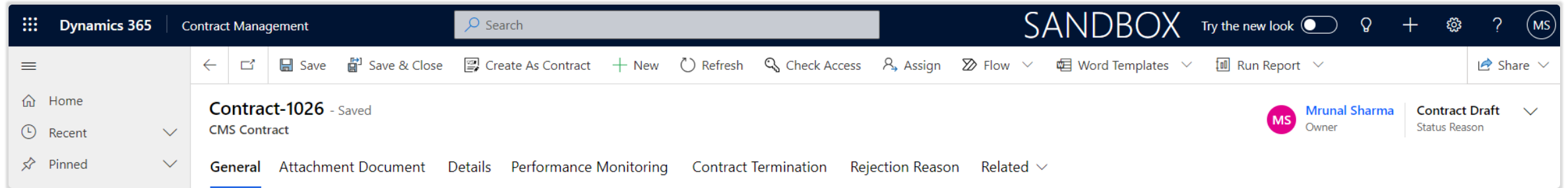
Track and assign contract requests to managers based on their current workload. A comment feature ensures detailed tracking of actions and notes.



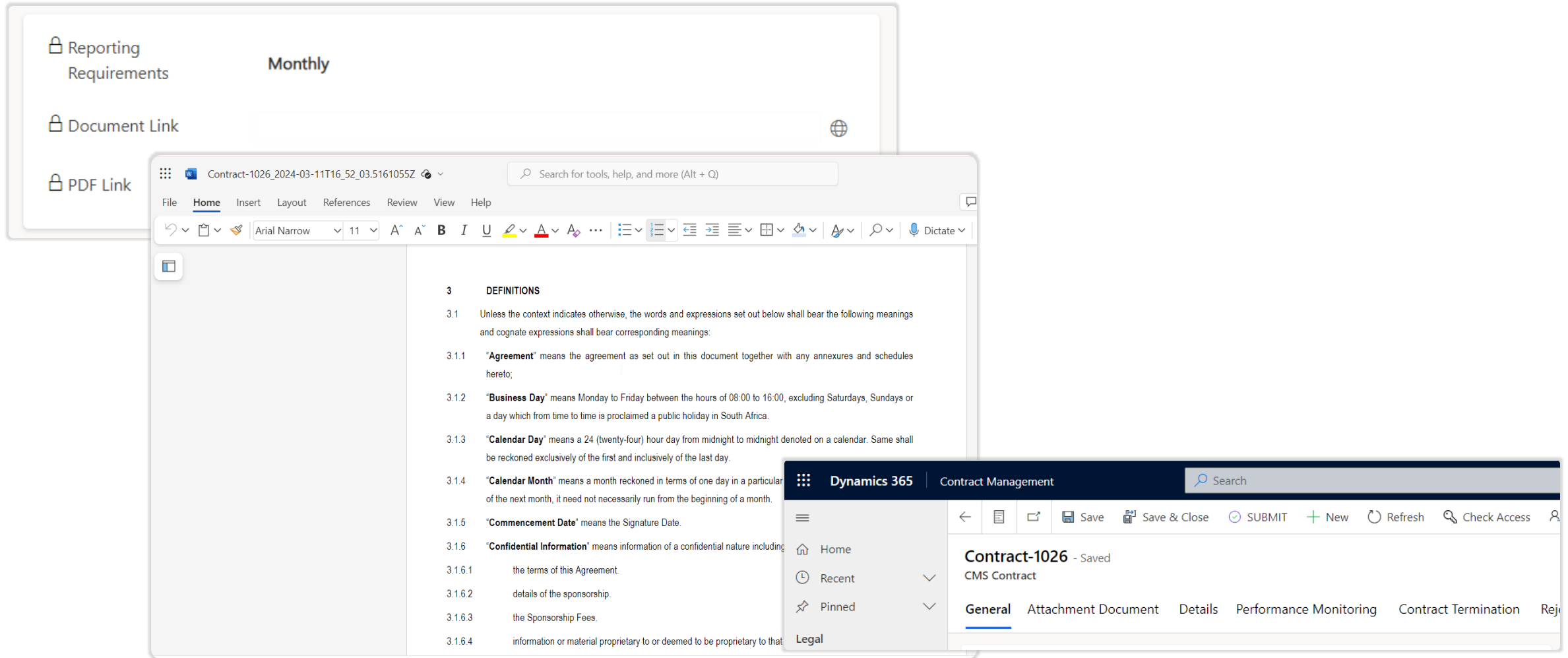
The "Accept" feature converts the contract request into a Contract Entity, creating a new contract record. It automatically transfers all details from the request into the contract record for seamless processing.



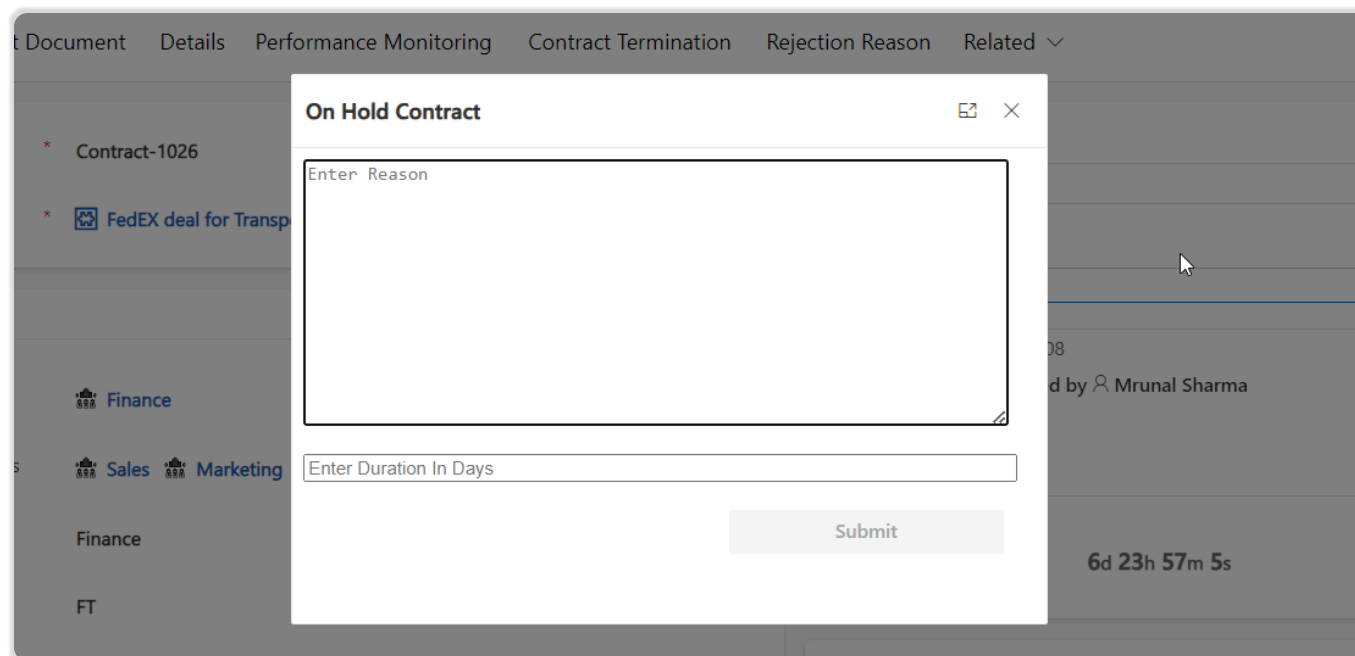
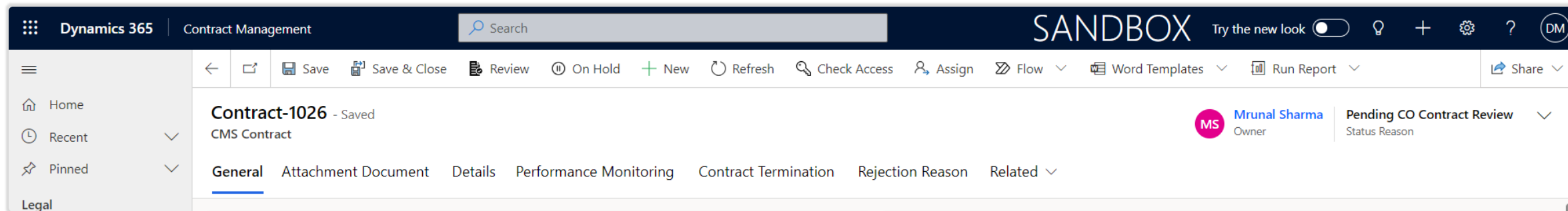
The "Create as Contract" button allows users to select a template and generate the contract. It automatically populates the contract document with details from the contract record for streamlined creation.



A OneDrive link is generated for editing the contract document based on the Counterparty's specifications and request requirements. The autosave feature ensures all changes are saved and tracked online in real-time.



The Contract Owner can review and place contracts on hold, pausing the SLA timer during high workload periods. They can also set the specific duration for which the contract will remain on hold.

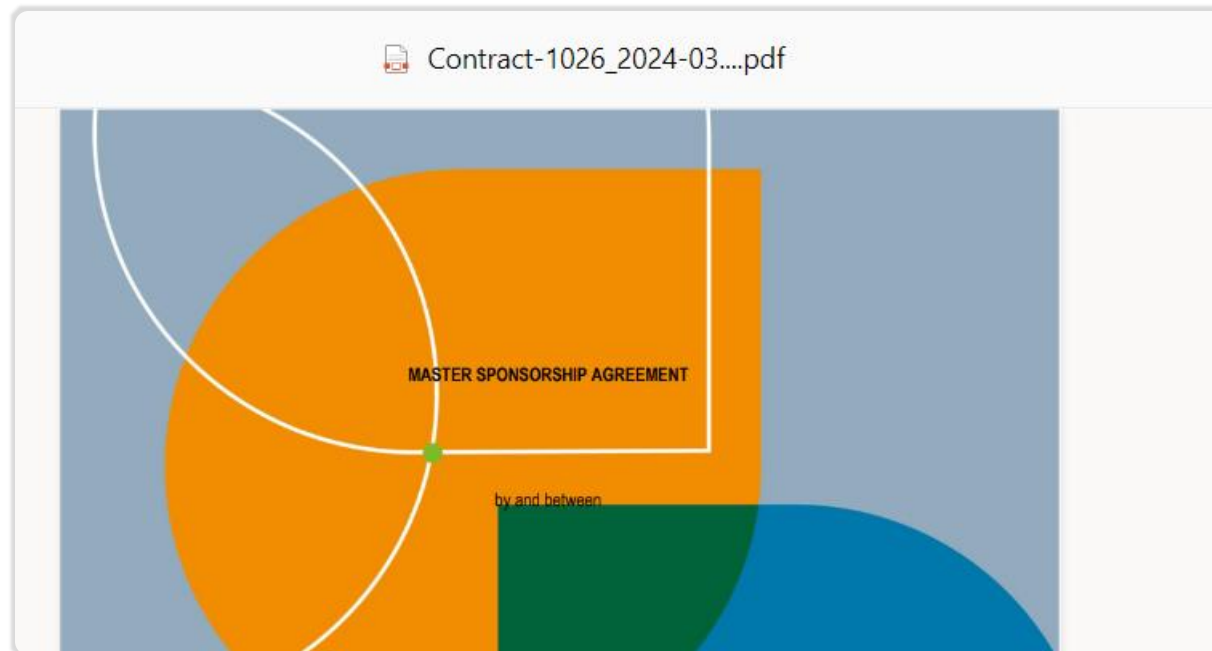
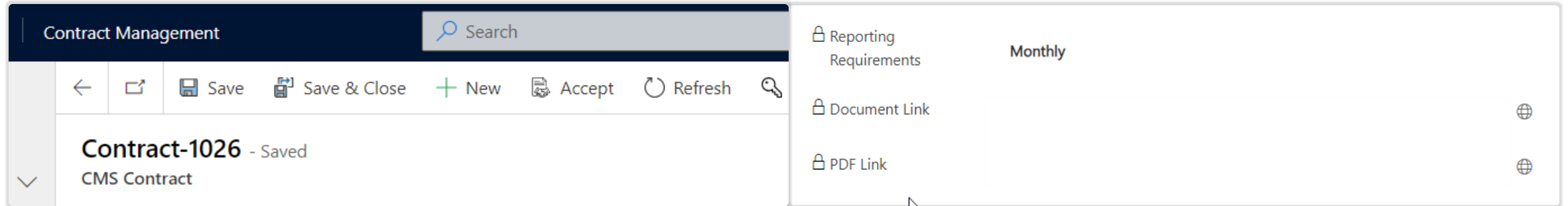


The Contract Owner can send the contract to the Counterparty for review, with feedback attached to the CMS timeline. Once revisions are complete and the document is satisfactory, the "Approve" button finalizes it for signing.

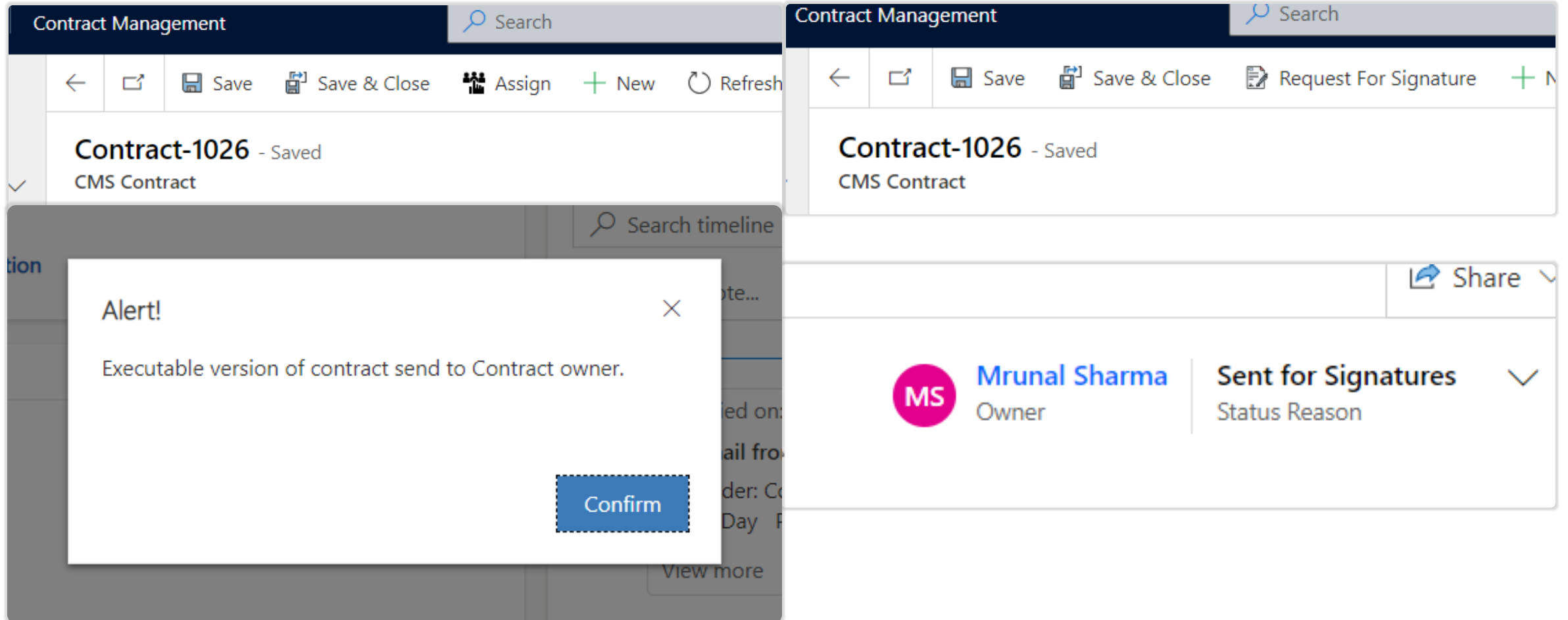
The screenshot shows the Dynamics 365 interface for Contract Management. The top navigation bar includes 'Dynamics 365', 'Contract Management', a search bar, and 'SANDBOX' branding. The main toolbar contains buttons for 'Save', 'Save & Close', 'Approve', 'Revise', 'New', 'SEND TO VENDOR', 'Refresh', 'Check Access', 'Assign', 'Flow', 'Word Templates', and 'Share'. The record title is 'Contract-1026 - Saved' with a sub-label 'CMS Contract'. The user 'Mrunal Sharma' is identified as the 'Owner' with a status of 'In Progress - CO Review'. Below the title, there are tabs for 'General', 'Attachment Document', 'Details', 'Performance Monitoring', 'Contract Termination', 'Rejection Reason', and 'Related'. A left-hand navigation pane shows 'Home', 'Recent', 'Pinned', and 'Legal' options.

Reporting Requirements	Monthly
Document Link	
PDF Link	---

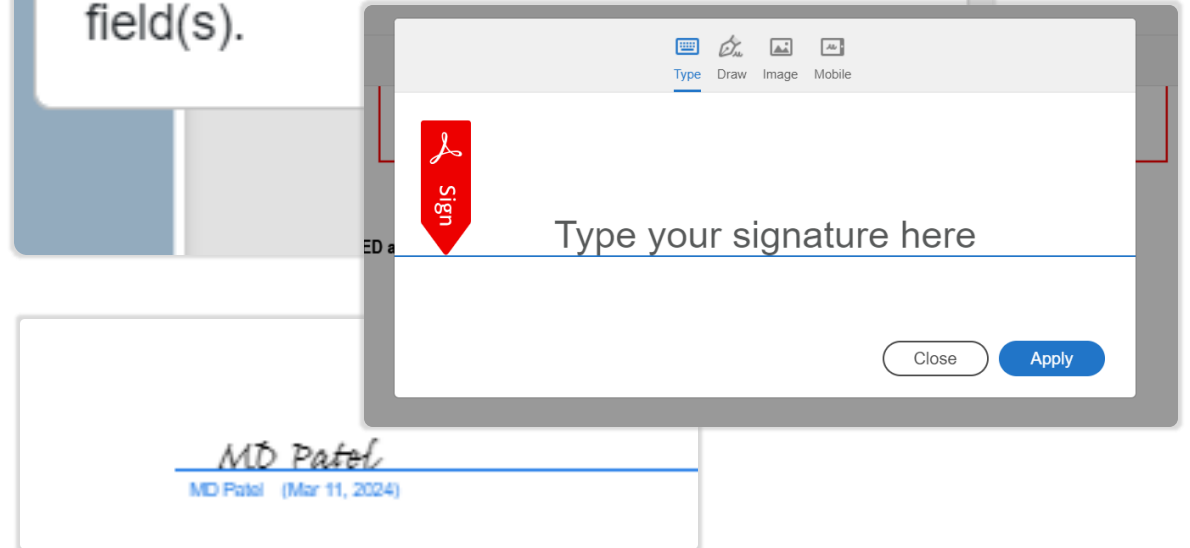
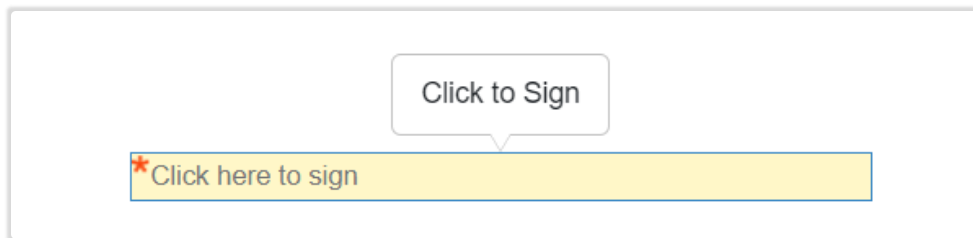
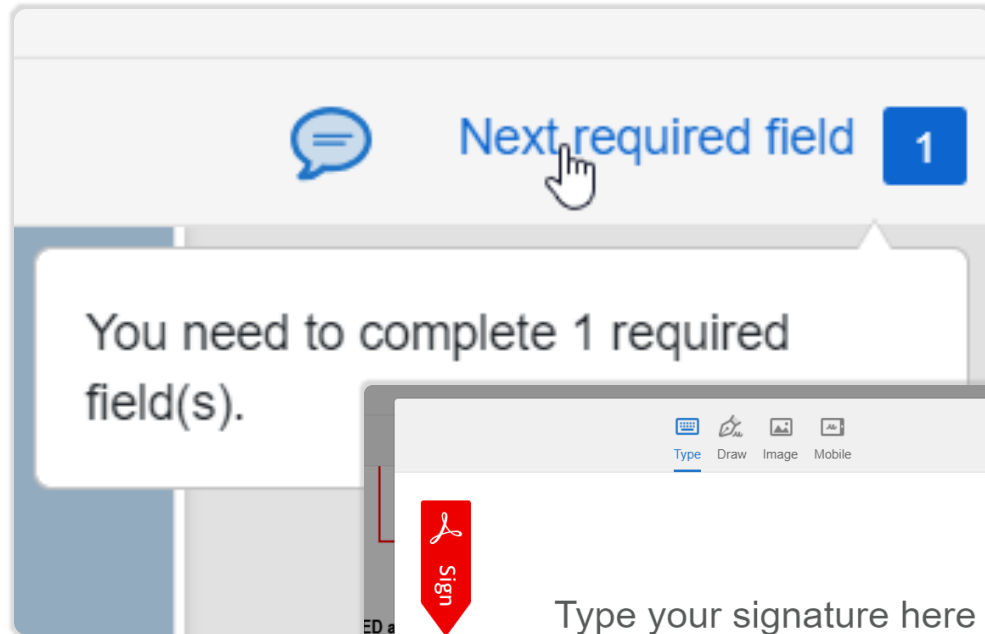
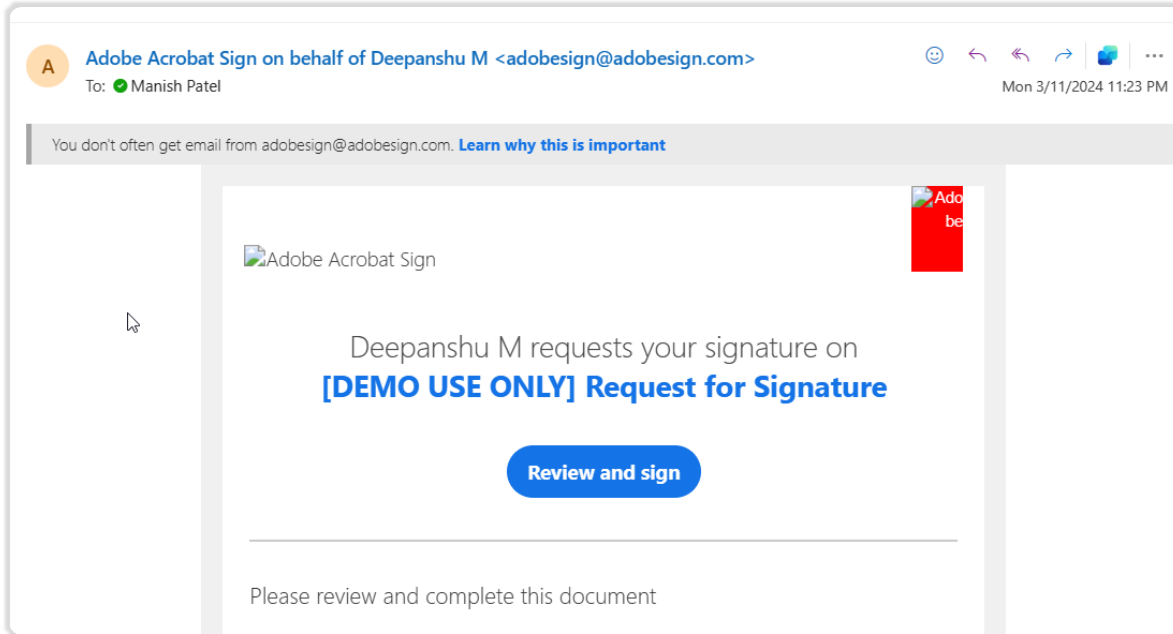
The Contract Manager's "Accept" button converts the contract document into a PDF for signature, seamlessly integrated with OneDrive. A link to the PDF is then provided within the Contract Record for review.



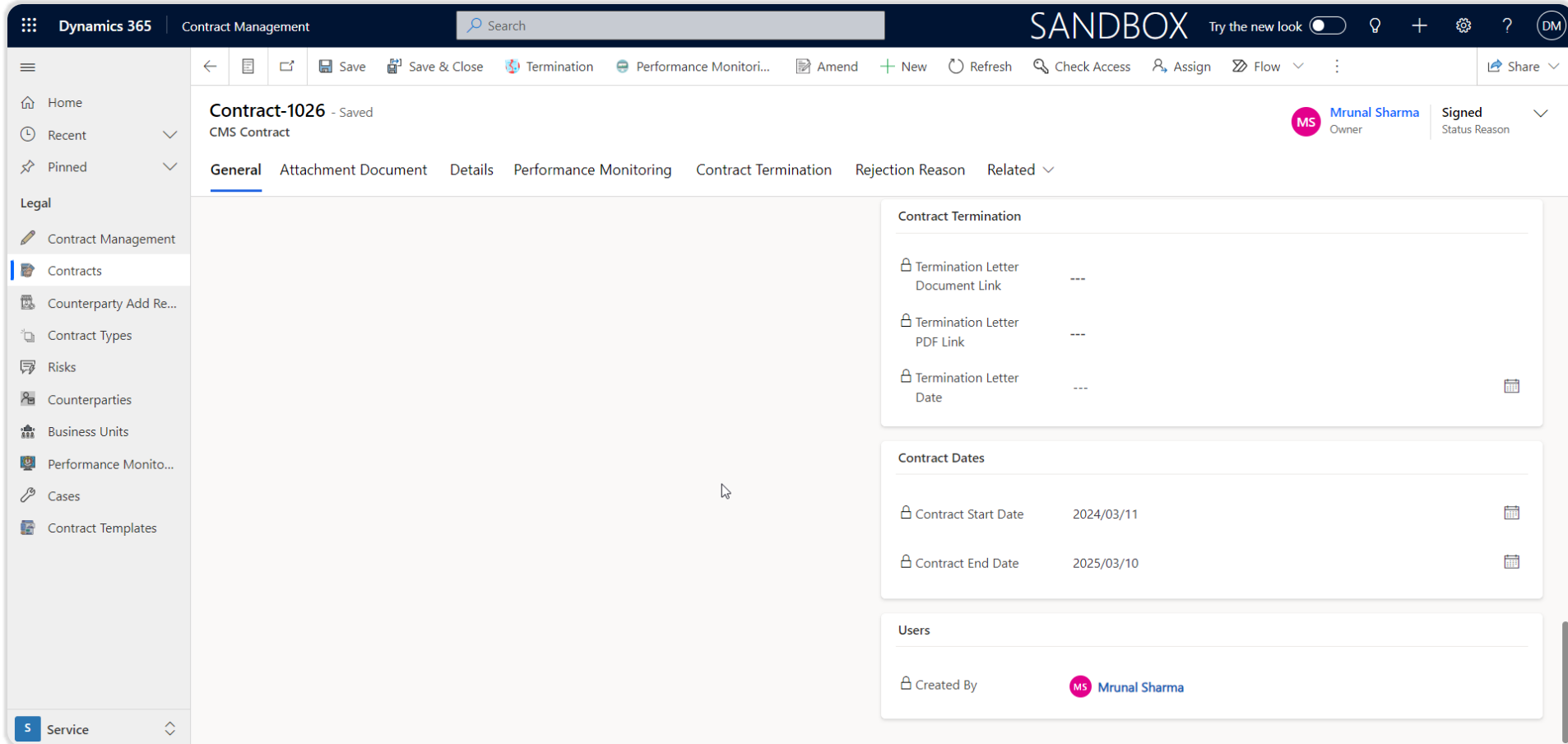
The Contract Manager assigns the contract record to the Contract Owner via the "Assign" button, followed by a confirmation notification. The Contract Owner then accesses the drafted contract and triggers the signature workflow through the "Request for Signature" button, integrated with Adobe Acrobat Signature.



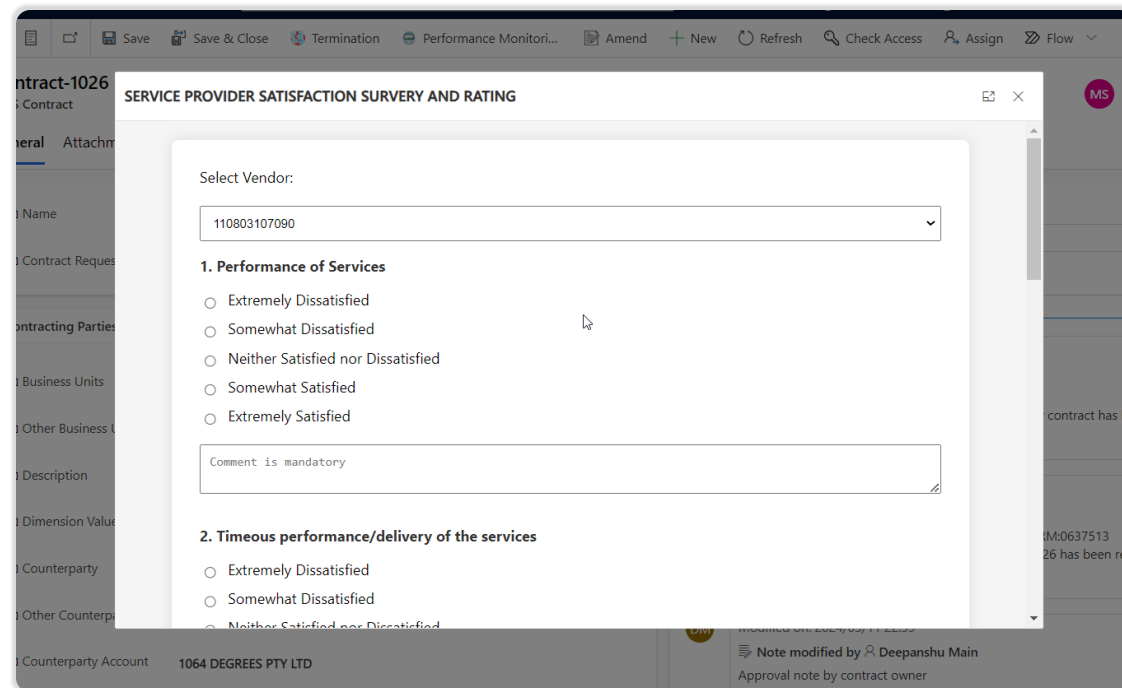
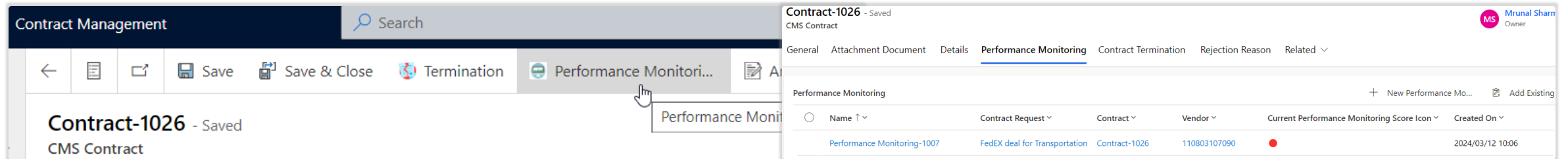
Adobe Acrobat's seamless integration with Adobe Sign facilitates document signing, status tracking, and management of signed documents directly within the application. It supports mobile signing, customizable digital signatures, and ensures security by allowing only designated users access to the signature link, accompanied by user guidance for the signing process.



After both parties sign the contract, a daily Power Automate flow updates the contract status to "Signed" and documents the signing in the record timeline. This feature also verifies the signing and calculates the contract's start and end dates automatically.



Monthly reminders prompt users to conduct performance monitoring assessments, utilizing a form for ratings and comments. The collected data is stored in a performance monitoring dashboard, featuring color coding for easy analysis of vendor performance associated with contracts.



When vendor performance is low, the system allows users to initiate a case through the Breach of Contract button, granting legal users specific rights. This functionality enables task management and document uploads within the case management entity to support necessary actions.

The screenshot displays the Dynamics 365 Contract Management interface. The main window shows a case titled "Low performance by ACUI-02 Vendor" with a status of "In Progress". A process flow is visible with steps: "Phone to Case Process" (Active for less than one mi...), "Identify (< 1 Min)", "Research", and "Resolve". The "Summary" tab is selected, showing case details such as Case Name, Customer (ACUI-02), ID (CAS-887725-W5P6X3), Origin (Other), Area (Legal-Contract), Category (Litigation), Sub Category (Review), Contract Ref (Contract-1026), and Contract Owner (Deepanshu Main). A "DESCRIPTION" field contains the text: "Low performance by ACUI-02 Vendor need to check services that provided by the Vendor". A "Multiple File Upload" section is also present with a "Select files..." button and an "Upload" button. An inset window titled "Contract Management" shows a "Breach of Contract" dialog for "Performance Monitoring-1008" with a "General" tab selected.

Users can customize the reminder notice period for contract renewals. If the Counterparty opts not to renew, the system provides the capability to send a termination notice letter for signature.

The screenshot displays the 'Contract Management' interface in 'SANDBOX' mode. The main view shows details for 'Contract-1026 - Saved' (CMS Contract). The 'Contracting Parties' section lists Business Units (Finance, Sales, Marketing), Description (Finance), Dimension Value (FT), and Counterparty (1064-01). A 'Timeline' section shows recent events, including a modification on 2024/03/11 and an email from Mrunal Sharma regarding an assignment to Deepanshu Main T.

Overlaid on the interface are two windows:

- A 'Confirm termination notice period contract' dialog box with the text: 'Confirm the termination notice period 29/01/2025'.
- A 'CMS Select Termination Letter' window showing a 'Termination Letter Template' form. The form includes a 'Letter Name' dropdown set to 'Adendum Ten' and a 'Termination Date' field set to '12-01-2025'. A blue 'Submit' button is located at the bottom of the form.

To renew a contract, users can activate the Amend button, which generates a new contract request that mirrors the original process. Existing contract details are prepopulated to streamline the renewal procedure.

The screenshot displays two overlapping windows from a software application. The top window, titled 'Contract Management', has a search bar and a toolbar with buttons for 'Save', 'Save & Close', 'Termination', 'Amend', and 'Send Termination No'. The 'Amend' button is highlighted with a mouse cursor, and a tooltip labeled 'Amend' is visible. Below the toolbar, the text 'Contract-1026 - Saved' and 'CMS Contract' is shown. The bottom window, titled 'New Contract Request - Unsaved', shows a form with the following fields:

Contract Request	
General	
Name	---
Unique Reference Number	CR-1071
Existing Request Form Unique Reference Number	FedEX deal for Transportation
Existing Contract Reference Number	Contract-1026

The system supports contract termination with options to upload termination documents. Notifications guide users through the termination process, ensuring compliance with documentation.

Terminate an Active Contract

You are about to terminate an active contract before its termination date. Are you sure you want to proceed?

Yes No

Terminate an Active Contract

Select reason(s) for termination:

- Breach by SAICA/entity
- Breach by counterparty
- Contract period reached
- Contract purpose achieved
- Mutual termination by Parties

Comment:

Breach of Counterparty so need to Terminate this contract

Upload File Here

Choose Files FOLDER.ICO

Process

Contract-1026 - Saved
CMS Contract

General Attachment Document Details Performance Monitoring **Contract Termination**

Termination Detail

Reason for Terminating	Breach by counterparty
Comment for Terminating	Breach of Counterparty so need to Terminate this contract
Support Evidence	FOLDER.ICO

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USA, Canada, UK, India



Mail Us

sales@dynatechconsultancy.com



Phone

+1 844 787 3365



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