



 **DynaTech** | Systems

Accelerate Business

About DynaTech

Unified Purpose, Shared Journey

DynaTech Systems stands out as a comprehensive and flexible solution for businesses looking to leverage technology to drive growth and innovation.

As thought leaders in digital transformation, we deliver cutting-edge solutions and industry best practices. From consulting and proof of concept to end-to-end implementation and custom solutions, our expertise ensures your success.



150+

Projects

100+

Happy Clients

350+

Expert Minds

What Sets Us Apart

DynaTech's Competitive Advantage



Global Work Experience
(USA, Europe, Asia) for
seamless rollouts



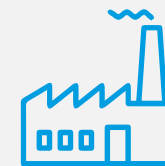
Successful Deployment
of 150+ Microsoft
Dynamics Projects



A single-stop shop for
all of Microsoft's
Business Applications



In-house QA Teams to
ensure Information and
Data Security



Empowering businesses in
Manufacturing, Retail,
Education, and more



Strategic Approach
Resulting in Quick
Turnaround & Solutioning

Microsoft Cloud Capabilities



Microsoft Azure



Azure Infra



Azure Services



Azure Fabric for BI



Logic Apps



Service Bus



Functions



Event Grid



API Management



Synapse Analytics



Data Lake



Data Factory



Load Testing



Microsoft Dynamics 365



Marketing



Sales



Finance



Supply Chain Management



Commerce



Customer Service



Field Service



Project Operations



Human Resources



Customer Insights



Finance & SCM



Copilot



Power Platform



Power Pages



Power BI



Power Apps



Power Automate



Copilot Studio



Dataverse



AI Builder

DynaTech

Success Stories



Enhancing E-learning and Education with Dynamics 365

A premier educational content provider that offers a vast range of online courses with more than 11,000 hours of engaging courses.

Industry

E-learning and Education

Workforce

300+



Solutions

- **D365 SCM & 3PL Integration:** Streamlined production processes and outsourced warehousing, transportation, and order fulfillment services.
- **D365 Finance & D365 Sales Implementation:** Addressed financial planning, quote-to-cash, and cash management and managed the sales order lifecycle with D365 Sales.
- **Pricing & Payment Integration:** Developed a flexible pricing engine and integrated the WorldPay payment gateway across D365 CE, F&O, and E-Commerce.
- **Tax & Data Management:** Integrated Avalara Tax API across applications and handled high-volume data migration through Azure API Manager and over 50 APIs for E-Commerce.

Benefits

- Efficient management of various pricing models with a developed pricing engine.
- Enhanced customer experience and sales promotion through discounting features.
- Minimized data migration costs and faster payment settlements.
- Accurate tax calculations and regulatory compliance.
- Timely identification and resolution of discrepancies and issues.

Products/Services

- AX upgrade to Dynamics 365 CRM
- Customer service
- Dynamics 365 Finance and Supply Chain Management
- Power Platform
- Azure
- Fabric
- Managed Services
- Data Migration
- E-commerce Connector
- Payment Gateway Connector
- Shipping Connector
- Testing Automation

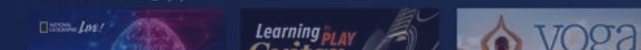
Recently Played (4)



Recently Purchased (7)



Better Living (3)



An Interior Design and Curation Company

It specializes in the design and curation of interiors for various industries, including hospitality, education, healthcare, retail, etc.

Industry

Wholesale Building Materials

Workforce

1000+



Solutions

- **Excel Template Integration & Product Management:** Integrated legacy Excel templates with D365 CE Quote lines to streamline product creation.
- **Quote Margin & Approval Engines:** Developed a Quote Margin Calculation Engine for assigning cost responsibility and a Conditional Quote Approval Engine in D365 CE and D365 F&SCM.
- **Business Process Flow & Validations:** Defined business rules for various order types, with a business process flow in D365 F&SCM to enforce compliance and trigger finance approval notifications for customer and order validation.
- **Dual-write Integration & Security:** Engineered custom Dual-write integration between D365 CE and D365 F&SCM for over 35 data entities and implemented role-based security across D365 Customer Service and D365 Field Service for tailored data access.

Benefits

- Minimized manual work and reduction in product creation lead time from a week to minutes.
- Easy management of multi-currency vendors and customers.
- Implemented record-level security roles for over 200 business units with a hierarchical structure.

Products/Services

- D365 F&SCM
- D365 CE
- Dual Write
- D365 Sales
- D365 Field Service
- D365 Customer Service
- Fabric
- Managed Services
- CPQ
- SecureD365
- SAP Integration



A Dairy Products Manufacturing Company

Produces and sells milk and dairy ingredients to domestic and international markets.

Industry

Dairy Products Manufacturing

Workforce

1000+



Solutions

- **Supply Chain Modernization:** Implemented D365 F&SCM to create a unified system that standardized processes and improved operational efficiency.
- **Migration from Legacy Systems:** Ensured data integrity, enhanced data management, and a single source of truth for financial and operational data.
- **Sales Transformation:** Implemented D365 CE for better customer data analysis, improved service, and targeted marketing.
- **Accounts Receivable Automation:** Reduced manual effort, minimizing errors, and accelerating financial close processes.

Benefits

- A centralized system for all entities has been established, leading to a smooth M&A transition.
- Automated tasks, intelligent reporting, and seamless integration have been achieved.
- Improvements include enhanced data accuracy, security, compliance, and real-time insights.

Products/Services

- D365 Finance and Supply Chain Management
- D365 Customer Engagement
- Power Platform
- Azure
- Managed Services
- Fabric
- Dual-write
- BI for D365
- Managed Services



A Plantation and Distribution Company

Tea, Natural Rubber & Pineapple Plantation, Collection, Packaging, and Distribution.

Industry

Food and Beverage Services

Workforce

10,000+



Solutions

- **Upgrade from Dynamics AX to D365 F&SCM:** Modules- Accounts Receivable, Accounts Payable, Sales, Procurement, Production Control, Quality Control, Inventory Management, General Ledger, Cash and Bank, and Taxation.
- **Custom Modules:** HML_Budget, Manage Broker Offering, Tea Board Auction Upload, Bulk Quality Order Creation, Internal Unit Journal, and automated batch posting for various transactions.
- **E-invoicing & E-Way Bill Implementation:** Ensured smooth integration with taxation and invoicing systems to meet regulatory requirements.
- **Power BI Implementation:** Power BI integration for advanced reporting and insights, Fixed Assets implementation, and developed a custom Payroll module.

Benefits

- Single integrated ecosystem automating tasks in various modules
- Accurate tracking of assets and streamlined payroll processing.
- Improved financial management and regulatory compliance.

Products/Services

- Upgrade from Dynamics AX to D365 Finance and Supply Chain Management
- D365 Sales
- Power Platform
- Azure
- Fabric
- BI for D365
- Managed Services



An Eye Care Provider

USA's fastest-growing eye care providers who are making the eye care experience easier, more accessible, and affordable.

Industry

Retail

Workforce

250+



Solutions

- **D365 F&SCM Support:** Streamlined financial processes, ensuring accurate budgeting, real-time financial visibility, and enhanced financial control.
- **Integration Between Retail System and D365 SCM:** Optimized procurement, inventory management, and demand forecasting.
- **Operational Insights and Efficiency:** Enabled real-time insights into clinic performance and inventory levels.
- **Appointment Scheduling and Billing Automation:** Streamlined appointment scheduling and billing processes.

Benefits

- Enhanced visibility into financial performance leads to better budgeting and financial control.
- Reduced operational costs, minimize stockouts, and ensure products are available when needed.
- Improved operational efficiency and patient care by facilitating agile decision-making.
- Delivered personalized service and improved patient satisfaction and loyalty through more efficient operations.

Products/Services

- D365 F&SCM
- Integration between retail system and D365 Supply Chain Management
- Managed Services
- BI for D365
- Fabric



A Chemical Manufacturing Company

Dedicated services to enhance the health of environments around the world in Professional Pest Management, Forestry, Ornamentals, Golf, Industrial Vegetation Management, Lawn & Landscape, Mosquito Management, and Range & Pasture.

Industry

Chemical Manufacturing

Workforce

1000+



Solutions

- **Real-time Marketing and Social Media Integration:** Enabled advanced real-time marketing efforts with seamless integration to social media platforms.
- **Lead and Opportunity Management with Special Pricing:** Automation improved lead and opportunity tracking. A custom quote management feature enabled special pricing and discounts.
- **Automated Communication & Case Management:** Streamlined client's customer interactions with an auto email scheduler and case management workflows.
- **Data Quality and Cleansing with Copilot for Sales & Customer Service:** Leveraged Copilot to automate data quality improvements, including duplicate detection and cleansing tools.

Benefits

- Improved conversion tracking and integration with the website.
- Streamlined communication and case resolution processes.
- Enhanced data quality and lead management, ensuring better sales and service outcomes.
- Streamlined email and in-app notifications, and Sitecore data sync.

Products/Services

- D365 Marketing
- D365 CE
- D365 Customer Service
- D365 Customer Insights
- Dynamics 365 F&SCM
- Power Platform
- Fabric
- Managed Services
- Vendor Collaboration
- ABM
- SecureD365



A Geosynthetic Manufacturing Company

A global leader in geosynthetic material manufacturing, striving to make geosynthetics the benchmark for sustainable construction.

Industry

Process Manufacturing

Workforce

2000+



Solutions

- **Greenfield D365 F&SCM Implementation:** Standardized operations globally by centralizing procurement, production, and financial processes.
- **Automated Quality Testing with Power Automate:** Reduced manual data entry errors by automating quality testing processes and streamlining workflows.
- **Optimized Data Management with Power BI:** Improved Power BI report refresh times by integrating it with D365 F&SCM and simplifying the management of data across entities.
- **Managed Services for Ongoing Support:** Provided ongoing managed services to support client's operations, ensuring seamless system updates, and performance optimization.

Benefits

- Cost savings and better control and visibility across entities with unified operations.
- Enhanced accuracy with real-time quality checks across multiple manufacturing facilities.
- Enabled incremental data updates instead of full entity pushes, ensuring faster access to insights for decision-making.
- Effective management of batch jobs, report schedules, and overall system performance.

Products/Services

- Greenfield Implementation of D365 F&SCM
- Power Automate
- Power BI
- Managed services
- Fabric
- Global Rollout of D365 CE
- Dual-write
- BI for D365
- Shipping Connector
- Secure365



A Critical Care Nursing Organization

The largest specialty nursing organization in the world, representing the interests of more than 500,000 nurses who are charged with the responsibility of caring for acutely and critically ill patients.

Industry

Healthcare

Workforce

10,000+



DynaTech | Systems

Solutions

- **Implementation of Dynamics 365 Power Pages:** Created a flexible survey platform that allows customization to meet diverse business needs.
- **D365 CE Integration:** Enhanced customer engagement through streamlined communication channels, enabling effective collaboration and feedback collection.
- **Automated Processes with Power Automate:** Streamlined workflows and automated survey distribution and data collection processes.
- **Azure API and SQL for Data Management:** Utilized Azure API and SQL for seamless data integration and management, ensuring reliable data access and storage for analysis.

Benefits

- Streamlined patient management processes, automated workflows, and centralized data management.
- Personalized patient portals, mobile apps, and automated communication tools improved patient engagement, satisfaction, and loyalty.
- Centralized patient data and seamless integration with EHR systems and other healthcare applications.
- Reduced operational costs through automation, improved resource allocation, and optimized scheduling and billing processes.

Products/Services

- Implementation of Dynamics 365 F&SCM
- Power Pages
- D365 CE
- Power Automate
- Azure API
- SQL
- Fabric
- Managed Services
- Survey and Feedback Tool
- Membership Information Management
- Not-for-profit tool
- Testing Automation



A Biotechnology Equipment Manufacturing

A leading global laboratory automation company that enables scientists to create data factories connecting their instrumentation with informatics for unprecedented levels of productivity.

Industry

Biotech Equipment Manufacturing

Workforce

250+



Solutions

- **D365 F&SCM Implementation:** Replaced disparate ISV solutions with standardized project management and accounting modules.
- **D365 Project Operations Deployment:** Streamlined the tracking of project progress, resources, and financial performance.
- **Seamless Integration with D365 CE:** Integrated D365 CE for improved customer engagement and real-time analysis of customer interactions.
- **Consolidation of Systems:** Eliminated data silos and created a unified flow of information across previously disconnected systems.

Benefits

- Achieved go-live within just nine months after replacing ISVs.
- Eliminated data silos and enabled seamless information flow.
- Enabled real-time tracking of project progress, financial performance, and customer interactions.
- Enhanced system integration, resulting in better data consistency and efficiency.

Products/Services

- Greenfield Implementation of D365 F&SCM (Project Management and Project Accounting Modules)
- D365 Project Operations
- D365 CE
- Fabric
- Managed Services
- CPQ
- Manufacturing Accelerator
- BI for D365



An Accountancy Association

A Leading accounting institute, taking a lead role in shaping, influencing, and advancing the highest standards of ethics, education, and professional excellence in delivering top-tier accountancy skills.

Industry

Education, Association

Workforce

200+



Solutions

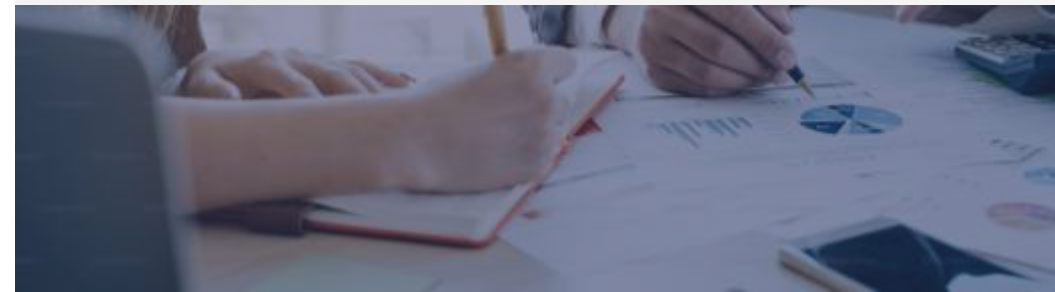
- **D365 CE & Power Pages Integration:** Unified member management and customer-facing portals, reducing the need for custom APIs.
- **Migration to Dynamics 365 F&SCM:** Successfully migrated GP data for six legal entities into D365 F&SCM within a year, ensuring no data loss.
- **Invoicing Automation:** Reduced the invoicing process for 60,000 members from 2 weeks to just 8 hours.
- **Improved Data Synchronization with Azure Synapse:** Enabled seamless data flow between various systems, improving overall efficiency and accuracy in data reporting and management.

Benefits

- Significant reduction in invoicing time improved operational efficiency and freed up IT resources.
- Reduced costs through the consolidation of customer-facing portals and systems.
- Enhanced reporting and real-time insights through Power BI integration.
- Leveraged Copilot Studio to automate routine tasks.

Products/Services

- D365 Sales
- D365 Customer Service
- D365 Customer Insights (Marketing)
- Power Pages
- D365 F&SCM
- Azure DevOps
- Azure Synapses
- Power BI
- Copilot Studio
- Fabric
- Upgrade from GP
- Membership Information Management
- Managed Services
- E-commerce connector
- Payment Gateway Connector
- Not for Profit tool
- BI for D365
- D365 CE
- Testing Automation



An Agriscience Company

Generates advantaged market preference through its unique distribution strategy, together with its balanced and globally diverse mix of seed, crop protection, and digital products and services.

Industry

Agriculture

Workforce

1200+



DynaTech | Systems

Solutions

- **AX Upgrade to Dynamics 365 F&SCM:** Implemented a robust system that facilitated streamlined financial management and reporting.
- **Role-Based Access Control:** Established a structured login hierarchy with role-based access to reports.
- **Order Placement Portal:** Developed intuitive portal pages for order placement and customer onboarding, featuring real-time order tracking.
- **Enrollment Process for Channel Finance:** Implemented an efficient enrollment process for channel finance.

Benefits

- Enhanced document security and accuracy with user verification checkboxes.
- Improved customer experience with intuitive portal pages and real-time order tracking.
- Better cash flow management through streamlined financial transactions and credit balance management.
- Increased accuracy in pricing calculations and efficient discount management with custom forms.

Products/Services

- AX upgrade to Dynamics 365 F&SCM
- Power BI
- Azure Services
- Fabric
- Distributor Portal
- Pricing and Schemes



A Textile Printing Company

A global market leader in rotary screen-printing technology, offering complete printing solutions to the textile industry.

Industry

Textile Printing

Workforce

300+



Solutions

- **Upgrade to D365 F&SCM:** Implemented a centralized system that integrates seamlessly with existing processes, allowing for real-time data access.
- **Power Platform Implementation:** Enhanced automation and streamlined operations across various functions, reducing manual tasks and improving operational efficiency.
- **Azure Integration:** Seamless integration with Azure services for improved cloud compatibility and data management.
- **Custom App Development:** A tailored solution was developed to address specific expense management challenges.

Benefits

- Streamlined transaction handling and inventory tracking reduced the time-to-execution process from 15 days to just 1 day.
- Enhanced supply chain management facilitated effortless access to files and emails, smoother handovers between teams, and remote system accessibility from any device across locations.
- Secured data management and greater flexibility for remote access across multiple devices.

Products/Services

- Dynamics AX upgrade to D365 F&SCM
- Power Platform
- Azure
- Fabric
- Manufacturing Accelerator



An Environmental Equipment Manufacturing Company

Provides custom-engineered solutions for applications including oil and gas, power generation, water and wastewater, battery production, poly silicon fabrication, chemical and petrochemical processing along with a range of others.

Industry

Environmental Services

Workforce

500-1000



Solutions

- **Migration to Azure Data Lake:** Implemented Azure Data Lake for efficient storage and repurposing of 20 years' worth of customer order history and re-order functionalities.
- **Dynamics 365 F&SCM Integration:** Integrated customer data into D365 F&SCM, providing centralized access to order history, pricing, and discount functionalities.
- **API Development for E-commerce Analytics:** Developed APIs to track customer journeys, click events, and interactions on the e-commerce platform.
- **Document Storage via Azure Blob:** Utilized Azure Blob for the secure storage of essential documents.

Benefits

- Single project solution with minimized development and bug-fixing time.
- Smooth data integration and consistency across applications.
- Valuable insights for targeted promotions and convenient data access.
- Enhanced data security and compliance, with minimized storage costs.

Products/Services

- Azure Data Lake
- Azure Blob
- Power Platform
- Dynamics 365 F&SCM
- Customer Portal
- Engineering Change Management and Design Workflow
- Product Configuration
- Managed Services
- Manufacturing Accelerator
- SecureD365
- BI for D365
- Testing Automation



A Non-profit Educational Organization

The client is a non-profit educational organization dedicated to fostering confidence and imparting public speaking skills globally.

Industry

Non-profit

Workforce

100+



Solutions

- **Real-Time Membership and E-commerce Integration:** Developed a seamless integration via REST APIs between the Sitecore Membership Portal and the E-commerce platform, automating membership processes like enrolment, renewal, and leadership role management.
- **Streamlined Membership Payments and Automated Record Creation:** Re-architected the system to automate payment processing and membership record generation, eliminating manual order creation and enhancing efficiency.
- **Automated Transaction Reconciliation System:** Implemented a system for automatic matching and reconciliation of payments between the payment gateway, Dynamics, and the bank, reducing manual intervention and providing real-time transaction insights.
- **Comprehensive Data Integration and Process Automation:** Aligned 54 data entities, integrated 100+ APIs, and automated workflows for processes like membership management, product orders, and tax calculations, improving operational efficiency.

Benefits

- Faster processing of memberships, orders, and automated communication enhances member satisfaction, while improved financial accuracy ensures better control.
- DynaTech's tax integration simplifies compliance and tax-related processes.

Products/Services

- Dynamics 365 F&SCM
- Azure Blob Storage
- Power BI
- Power Apps
- Power Automate
- Fabric
- Upgrade from GP
- Membership Information Management
- D365 APIs
- Tax Integration
- Survey and Feedback Tool
- Payment Gateway Connector
- Shipping Connector
- Not-for-profit tool
- D365 CE



Streamlining Operations for a Large-Scale NGO

NGO that provides meals for various underprivileged children through programs like PM—Poshan, Anganwadi, the Breakfast Feeding Program, and the Homeless Mother Program.

Industry

Non-profit

Workforce

5000+



DynaTech | Systems

Solutions

- **Microsoft Dynamics 365 F&SCM:** A robust deployment enabled centralized business processes, aligning operations across all legal entities and kitchens.
- **Custom CPM Tracker:** Developed a custom solution to track the direct and indirect costs of meal preparation and distribution.
- **Power Automate & Workflow Automation:** Automation of approval processes for material procurement and vendor management.
- **Master Data Customization & Centralized Financial Chart of Accounts (COA):** A centralized COA ensured consistency across all kitchens, legal entities, and processes.

Benefits

- Streamlined procurement with digital workflows and an automated approval system integrated with email.
- Attribute-based finance tracking provided granular department-level cost insights, allowing for accurate project-wise budget control.
- Interkitchen PO and SO automation streamlined the internal purchase and sales orders between kitchens.
- Customized master data facilitated better control and accuracy in financial reporting.

Products/Services

- Microsoft Dynamics 365 Finance and Operations (version 10.0.33)
- Power Automate
- Workflow Automation
- Custom CPM (Cost Per Meal) Tracker
- Fabric
- Not-for-profit tool
- Managed Services



Quality Control and Compliance for a Specialty Chemicals Company

Premier global supplier of naturally derived specialty ingredients and formulations, serving both industrial and consumer markets.

Industry

Chemical Manufacturing

Workforce

1000-1200



Solutions

- **Greenfield Implementation of Dynamics 365 F&SCM:** Streamlines financial tracking, procurement, and inventory management across all nine legal entities.
- **Dynamics 365 Customer Engagement (CE):** Unified customer interactions, sales, and marketing data to provide real-time insights.
- **Power Automate:** Automated approval workflows and lab data entries, significantly reducing manual processes and ensuring timely compliance reporting.
- **Shipping Carrier Connector & 3PL Integration:** Integrated third-party logistics and shipping carriers for efficient supply chain management.

Benefits

- Deployed 20 resources and documented 1,100 user stories within 15 days for rapid project planning.
- Power BI Integration enabled real-time performance tracking and reporting,
- Achieved project go-live in five months, covering 1,300 user stories, with rigorous testing and seamless integration.
- Achieved GMP compliance through streamlined quality control processes with real-time data entry in labs.
- Effective integration with shipping carriers, 3PL warehouses, and BarTender labeling system.

Products/Services

- Greenfield Implementation of Dynamics 365 F&SCM
- Dynamics 365 CE
- Power Automate
- Power BI
- Shipping Carrier Connector
- 3PL Integration
- Fabric
- Managed Services
- Manufacturing Accelerator
- SecureD365
- BI for D365



Establishing a Centralized IT Ecosystem for Restaurant Chains

Chain of restaurants business, distributed among various segments of quick-serve eateries, ice cream cafes, and fine dining restaurants.

Industry

Food and Beverages

Workforce

500-1000



Solutions

- **D365 F&SCM Implementation:** Provided a unified, centralized ERP system for the new legal entity, streamlining financial oversight, inventory control, and procurement management across various restaurant segments.
- **Tailored Integrations and Custom Applications:** Developed custom integrations between D365 Sales, Data Management System, and barcode systems, along with custom applications for restaurant operations.
- **Power Platform and Azure:** Leveraged Power Apps on the shop floor to automate inventory transactions and Azure for secure cloud infrastructure.
- **Automated Processes and Custom Features:** Automated Workflows using Power Automate, while customizing key modules such as Production Control, Credit and Debt Collection, Sales Invoicing, Quality Assurance, and Taxation Management.

Benefits

- Centralized management and automation of inventory and financial processes reduced manual intervention.
- The integration of barcode systems and custom applications provided accurate, real-time tracking of inventory and sales data.
- Increased data security, ensuring that sensitive financial and operational information remained protected.
- Minimized manual effort, reduced errors, and sped up approval and payment processes

Products/Services

- Microsoft D365 F&SCM
- D365 Sales
- Azure
- Power Platform
- Fabric
- Managed Services
- Vendor Collaboration
- Manufacturing Accelerator



An Industrial Machine Manufacturing Company

Manufactures battery technologies, electric vehicles, filtration media, and specialty insulation materials.

Industry

Industrial Machine Manufacturing



DynaTech | Systems

Workforce

7500+

Solutions

- **Dynamics 365 F&SCM:** Upgraded their ERP system to stabilize processes and enhance efficiency across financial, inventory, and reporting functions.
- **Power App:** Fixed bugs in their existing item creation app, improving product data accuracy and ease of use.
- **Power BI:** Implemented Power BI for real-time data insights, enabling better decision-making through comprehensive reporting.
- **Docentric Integration:** Enhanced the Docentric print management functionality for generating critical documents like invoices, packing slips, and order confirmations.

Benefits

- Achieved seamless ERP stability, reducing inefficiencies and streamlining financial operations across 60 manufacturing facilities.
- Improved issue resolution with dedicated resources for end-to-end finance ticket support, speeding up response times.
- Enhanced user experience and document management by resolving system bugs.
- Enabled accurate inventory management by optimizing standard costing processes.

Products/Services

- D365 Finance and Supply Chain Management
- D365 CE
- Power App
- Power BI
- Power Automate
- Managed Services
- Fabric



A Wires and Cables Manufacturing Company

Pioneer in electrical manufacturing and energy solutions, committed to the highest standards of quality and safety.

Industry

Wires and Cables Manufacturing



DynaTech | Systems

Workforce

1000+

Solutions

- **Dynamics AX Upgrade to Dynamics 365 F&SCM:** Migrated from AX2009 to streamline financial transactions and enhance system performance.
- **Integration with Third-Party Systems:** Integrated Advaris for inventory and procurement management, VTS for transportation expenses, and Menaltech for employee expenses.
- **Real-Time Inventory Tracking:** Implemented real-time inventory tracking and warehouse management for multiple companies and warehouses.
- **Enhanced Security and Workflows:** Introduced advanced security measures and automated workflows, replacing manual, paper-based processes.

Benefits

- Achieved seamless integration across finance, procurement, inventory, and sales systems, eliminating manual processes and reducing errors.
- Realized significant reductions in production costs by analyzing variances and improving costing clarity.
- Optimized warehouse operations, improving overall efficiency and reducing process execution time, with streamlined logistics and delivery planning.
- Improved security by implementing a 3-level pallet check system, preventing theft and enhancing asset protection.

Products/Services

- Dynamics AX upgrade to Dynamics 365 Finance and Supply Chain Management
- Managed Services
- SecureD365
- D365 CE
- Fabric



Enhancing Sales and Field Services for Construction Surveyors

Provides a range of surveys related to building & construction, whether planning to sell, expand, or making changes to better suit the lifestyle or new requirements.

Industry

Construction survey

Workforce

10-15



Solutions

- **Dynamics 365 Sales and Field Service:** Streamlined scheduling, dispatching, and service technician management for better customer support and faster service delivery.
- **Integration with Third-Party Payment Gateways and Address API:** Enabled secure payment processing with Stripe and enhanced address accuracy for field operations.
- **Power Platform for Database and Task Management:** Created a unified system for managing inquiries, tasks, and customer progress, while addressing duplicate data issues.
- **Azure DevOps and D365 Supply Chain Management:** Integrated the backend for smooth data flow and real-time updates across operations.

Benefits

- Efficient scheduling and dispatching of field service technicians led to reduced travel time and costs. It also resulted in response times and improved arrival accuracy.
- Ensured secure payment processing and enhanced communication with customers.
- Centralized work order management, resulting in real-time tracking, improved task management, and comprehensive analytics.
- Unification of customer engagement processes, leading to better visibility into operations, reduced inefficiencies, and enhanced customer satisfaction

Products/Services

- D365 Sales
- D365 Field Service
- Power Platform
- Third-Party Payment Gateways
- Third-Party Address API
- Azure DevOps
- Database Management
- D365 Supply Chain Management
- Fabric



A Stationery Manufacturer

A pioneer in the scripting revolution in the writing industry for the last three decades, providing a complete range of world-class writing instruments and stationery products

Industry

Manufacturing

Workforce

500-1000



Solutions

- **Microsoft Dynamics 365 Customer Engagement:** Enhanced customer relationships and streamlined sales and marketing activities for better lead tracking and customer insights.
- **Microsoft Dynamics 365 Finance:** Enhanced financial operations, including accounts payable, accounts receivable, cash and bank management, and fixed asset management.
- **Supply Chain Management:** Integrated and optimized procurement, sourcing, and warehouse management for efficient inventory tracking and order fulfillment.
- **Production Control and Quality Management:** Customized production control and quality checks for both standard and custom products.

Benefits

- Enhanced sales and marketing capabilities for improved customer engagement and revenue generation.
- Better control over production processes, ensuring quality standards and timely delivery of products.
- Streamlined inventory management, procurement, and financial transactions, leading to cost savings and improved cash flow.
- Comprehensive reporting and analytics capabilities for informed decision-making and business growth.

Products/Services

- Microsoft Dynamics 365 Customer Engagement
- Microsoft Dynamics 365 Finance and Supply Chain Management
- Managed Services
- Pricing and Schemes



A Dye and Agrochemical Manufacturing Company

The Company manufactures about 900 products, such as para Cresol and derivatives, resorcinol and derivatives, vat dyes, sulfur dyes, tissue cultured date palms, active pharma ingredients and intermediates, epoxy resins, reactive diluents, etc., with 400 formulations and owns 140 brands.

Industry

Chemical Manufacturing

Workforce

1000-5000



Solutions

- **Microsoft Dynamics 365 F&SCM:** Integrated production processes with real-time inventory tracking, helping streamline their manufacturing operations.
- **Managed Services:** Provided ongoing IT support, ensuring the smooth operation of their IT ecosystem and minimizing downtime.
- **Finance and Production Integration:** Linked financial data with production workflows for more accurate costing, budget control, and streamlined reporting.
- **Custom Reporting Solutions:** Developed tailored reporting tools to give the client a consolidated view of operations, enhancing their ability to make informed, data-driven decisions.

Benefits

- Implementation of a centralized system for all legal entities.
- Elimination of duplicate data entries and improved data accuracy.
- Enhanced production efficiency through real-time integration between manufacturing and finance departments.
- Improved decision-making with comprehensive reports, to help the company scale its business and optimize resource allocation.

Products/Services

- Microsoft Dynamics 365 Finance and Supply Chain Management
- Managed Services



A Renewable Chemical Manufacturing Company

An industrial manufacturing company producing renewable chemicals, fuels and natural oils.

Industry

Oil and Gas

Workforce

40-50



Solutions

- **Microsoft Dynamics 365 F&SCM:** Rendered a unified system for managing finances and production across 26 legal entities.
- **Financial and Production Integration:** Seamlessly integrated financial data with production workflows, enabling real-time tracking and reporting.
- **Elimination of Disparate Systems:** Consolidated multiple systems into a single, unified platform, reducing complexity and improving operational efficiency.
- **Data Accuracy and Automation:** Enabled automation of repetitive tasks, reducing manual errors and improving data accuracy across the organization.

Benefits

- Implementation of a centralized system for all legal entities to enhance visibility and control.
- Streamlined financial and production processes, improving efficiency and reducing administrative overhead.
- Eliminated data redundancies and manual errors, leading to more accurate reporting and decision-making.
- Integration of systems enhanced production planning and financial forecasting, supporting better business outcomes.

Products/Services

- Microsoft Dynamics 365 Finance and Supply Chain Management
- SecureD635
- Fabric



A Chemical Manufacturing and Distribution Company

The company is global market leader in chemical distribution and manufacturing solutions. Serves industries including Coatings, Oil & Gas, Food, Pharmaceuticals, Personal Care, Water treatment, Paints, Plastic and Rubber additives, Animal feed, Agro and more.

Industry

Chemical Manufacturing

Workforce

51-200



Solutions

- **Microsoft Dynamics 365 F&SCM implementation:** Deployed Dynamics AX to manage export documentation and streamline financial tracking.
- **Customized Export Modules:** Developed modules like the Cost Sheet, Forex, EXIM, and export schemes to address specific operational needs.
- **Automation of Export Operations:** Automated chemical export tracking, reducing the complexity of manual processes.
- **Integration Across Business Functions:** Integrated export, financial, and production data for end-to-end operational visibility.

Benefits

- Comprehensive export documentation system minimized manual efforts and improving tracking.
- Custom modules addressed critical needs, enhancing operational flexibility and accuracy.
- Boosted productivity and efficiency with reduced errors in export processes.
- Streamlined financial transactions and production workflows, supporting better decision-making and faster operations.

Products/Services

- Microsoft Dynamics 365 F&SCM implementation



Starch Manufacturing Company

The company manufactures modified starches and other derivatives, such as liquid glucose, dextrose monohydrate, dextrose anhydrous, and sorbitol.

Industry

Food and Beverage Manufacturing

Workforce

1000-5000



Solutions

- **Microsoft Dynamics 365 F&SCM Implementation:** Deployed Dynamics F&SCM to streamline process manufacturing operations and automate financial transactions.
- **By-product and Co-product Management:** Implemented modules to efficiently manage by-products, co-products, and batch costing.
- **Formula and Quality Management:** Integrated formula management and quality control at both batch and shipment levels.
- **Packing Container Management:** Enhanced packaging processes with detailed management of different packing containers.

Benefits

- Achieved automation of complex manufacturing processes, improving accuracy and efficiency.
- Achieved better financial oversight and cost control through real-time tracking of manufacturing and by-product activities.
- Enhanced product quality with robust formula management and batch-level quality checks.
- Streamlined logistics and inventory processes, resulting in optimized packaging and reduced waste.

Products/Services

- Microsoft Dynamics 365 F&SCM implementation



An Industrial Chemical Manufacturer

The company manufactures and sells materials for various sectors, including Industrial chemicals and industrial cleaning chemical solutions.

Industry

Chemical Manufacturing

Workforce

51-200



Solutions

- **Microsoft Dynamics 365 F&SCM Implementation:** Deployed F&SCM for automating process manufacturing and batch costing.
- **Integration with PLC Machines:** Enabled real-time production tracking by integrating the shop floor PLC machines with the system.
- **E-Invoicing & E-Way Bill Implementation:** Integrated compliance features, such as e-invoicing and e-way bill generation, for streamlined financial operations.
- **Managed Services:** Provided ongoing support and maintenance for their AX 2009 system.

Benefits

- Achieved seamless integration between shop floor production and back-office systems, ensuring accurate real-time data for decision-making.
- Improved financial visibility and compliance with automated e-invoicing and e-way bill processes, reducing manual errors.
- Enhanced batch-level cost control, leading to better resource allocation and cost management.
- Streamlined production processes with automated systems, reducing inefficiencies and improving productivity.

Products/Services

- Microsoft Dynamics 365 F&SCM implementation
- Managed Services



Want to know more?

Contact Us!

DynaTech Systems has proudly served clients seeking advanced tech solutions across the globe with top-notch precision and excellence.



Locations

USA, Canada, UK, India



Mail Us

sales@dynatechconsultancy.com



Phone

+1 844 787 3365



Visit Our Website

www.dynatechconsultancy.com